

Cross-Cutting Cleavages and Ethnic Voting:  
An Experimental Study of Cousinage in Mali

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ONLINE APPENDIX

This online appendix presents additional results discussed in the paper,  
in the form of tables A.1 and A.2

**Table A.1: Average Candidate Evaluations, by Treatment Assignment**  
**(Sub-Sample Analysis, by Subject Gender)**

	Subject and Politician are Joking Cousins  <b>A</b>	Subject and Politician Are Not Joking Cousins  <b>B</b>	<b>Difference of Means  A-B</b>
Subject and Politician are from Same Ethnic Group  <b>C</b>	Women: 4.8 (0.29, N=40)  <i>Men: 5.16</i> (0.17, N=96)	Women: 4.47 (0.27, N=32)  <i>Men: 4.60</i> (0.19, N=90)	<b>Women: 0.33</b> <b>(0.40)</b>  <b>Men: 0.56*</b> <b>(0.26)</b>
Subject and Politician are from Different Ethnic Group  <b>D</b>	Women: 4.15 (0.32, N=33)  <i>Men: 4.63</i> (0.20, N=87)	Women: 3.66 (0.25, N=47)  <i>Men: 4.13</i> (0.15, N=102)	<b>Women: 0.49</b> <b>(0.40)</b>  <b>Men: 0.50*</b> <b>(0.24)</b>
<b>Difference of Means  C-D</b>	<b>Women: 0.65</b> <b>(0.43)</b>  <b>Men: 0.53*</b> <b>(0.26)</b>	<b>Women: 0.81**</b> <b>(0.38)</b>  <b>Men: 0.47*</b> <b>(0.24)</b>	
Politician's Last Name Not Given		Women: 3.84 (0.24, N=37)  <i>Men: 4.55</i> (0.13, N=93)	
Subject and Politician Have Same Last Name		Women: 4.53 (0.31, N=39)  <i>Men: 4.97</i> (0.17, N=118)	

The cells report average answers to the question, "On a scale of 1 to 7, how much does this speech make you want to vote for (*name of politician/this candidate*)?" Estimated standard errors and the number of trials in each treatment condition are reported in parentheses. \* p<0.05, \*\* = p <0.01

**Table A.2: Average Candidate Evaluations, by Treatment Assignment**  
**(Sub-Sample Analysis, by Years Lived in Bamako)**

	Subject and Politician are Joking Cousins <b>A</b>	Subject and Politician Are Not Joking Cousins <b>B</b>	<b>Difference of Means A-B</b>
Subject and Politician are from Same Ethnic Group <b>C</b>	< 5 years: 4.57 (0.31, N=23) < 10 years: 5.08 (0.21, N=50)	< 5 years: 3.77 (0.38, N=17) < 10 years: 4.25 (0.26, N=44)	< 5 years: <b>0.80</b> <b>(0.49)</b> < 10 years: <b>0.83*</b> <b>(0.34)</b>
Subject and Politician are from Different Ethnic Group <b>D</b>	< 5 years: 4.12 (0.47, N=17) < 10 years: 4.34 (0.29, N=44)	< 5 years: 3.59 (0.37, N=22) < 10 years: 3.80 (0.24, N=51)	< 5 years: <b>0.53</b> <b>(0.59)</b> < 10 years: <b>0.54</b> <b>(0.38)</b>
<b>Difference of Means C-D</b>	< 5 years: <b>0.45</b> <b>(0.54)</b> < 10 years: <b>0.74*</b> <b>(0.35)</b>	< 5 years: <b>0.17</b> <b>(0.54)</b> < 10 years: <b>0.45</b> <b>(0.35)</b>	
Politician's Last Name Not Given		< 5 years: 4.00 (0.37, N=25) < 10 years: 4.27 (0.20, N=45)	
Subject and Politician Have Same Last Name		< 5 years: 4.29 (0.27, N=31) < 10 years: 4.37 (0.24, N=63)	

The cells report average answers to the question, "On a scale of 1 to 7, how much does this speech make you want to vote for (*name of politician/this candidate*)?" Estimated standard errors and the number of trials in each treatment condition are reported in parentheses. \* = p<0.05