

Cross-Cutting Cleavages and Ethnic Voting:
An Experimental Study of Cousinage in Mali

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ONLINE APPENDIX

This online appendix presents additional results discussed in the paper,
in the form of tables A.1 and A.2

**Table A.1: Average Candidate Evaluations, by Treatment Assignment
(Sub-Sample Analysis, by Subject Gender)**

	Subject and Politician are Joking Cousins A	Subject and Politician Are Not Joking Cousins B	Difference of Means A-B
Subject and Politician are from Same Ethnic Group C	Women: 4.8 (0.29, N=40) <i>Men: 5.16</i> (0.17, N=96)	Women: 4.47 (0.27, N=32) <i>Men: 4.60</i> (0.19, N=90)	Women: 0.33 (0.40) Men: 0.56* (0.26)
Subject and Politician are from Different Ethnic Group D	Women: 4.15 (0.32, N=33) <i>Men: 4.63</i> (0.20, N=87)	Women: 3.66 (0.25, N=47) <i>Men: 4.13</i> (0.15, N=102)	Women: 0.49 (0.40) Men: 0.50* (0.24)
Difference of Means C-D	Women: 0.65 (0.43) Men: 0.53* (0.26)	Women: 0.81** (0.38) Men: 0.47* (0.24)	
Politician's Last Name Not Given		Women: 3.84 (0.24, N=37) <i>Men: 4.55</i> (0.13, N=93)	
Subject and Politician Have Same Last Name		Women: 4.53 (0.31, N=39) <i>Men: 4.97</i> (0.17, N=118)	

The cells report average answers to the question, "On a scale of 1 to 7, how much does this speech make you want to vote for (*name of politician/this candidate*)?" Estimated standard errors and the number of trials in each treatment condition are reported in parentheses. * p<0.05, ** = p <0.01

Table A.2: Average Candidate Evaluations, by Treatment Assignment
(Sub-Sample Analysis, by Years Lived in Bamako)

	Subject and Politician are Joking Cousins A	Subject and Politician Are Not Joking Cousins B	Difference of Means A-B
Subject and Politician are from Same Ethnic Group C	< 5 years: 4.57 (0.31, N=23) < 10 years: 5.08 (0.21, N=50)	< 5 years: 3.77 (0.38, N=17) < 10 years: 4.25 (0.26, N=44)	< 5 years: 0.80 (0.49) < 10 years: 0.83* (0.34)
Subject and Politician are from Different Ethnic Group D	< 5 years: 4.12 (0.47, N=17) < 10 years: 4.34 (0.29, N=44)	< 5 years: 3.59 (0.37, N=22) < 10 years: 3.80 (0.24, N=51)	< 5 years: 0.53 (0.59) < 10 years: 0.54 (0.38)
Difference of Means C-D	< 5 years: 0.45 (0.54) < 10 years: 0.74* (0.35)	< 5 years: 0.17 (0.54) < 10 years: 0.45 (0.35)	
Politician's Last Name Not Given		< 5 years: 4.00 (0.37, N=25) < 10 years: 4.27 (0.20, N=45)	
Subject and Politician Have Same Last Name		< 5 years: 4.29 (0.27, N=31) < 10 years: 4.37 (0.24, N=63)	

The cells report average answers to the question, "On a scale of 1 to 7, how much does this speech make you want to vote for (*name of politician/this candidate*)?" Estimated standard errors and the number of trials in each treatment condition are reported in parentheses. * = p<0.05